

VisionFund CREDO Foundation - Georgia

Final rating

BBB

Dec04 Dec05 Dec06 Mar07

4,378

4,394

6

Mar07

5,261

5,321

2,093

1,972

5

Dec06

Short term liabilities Long term liabilities

First rating

<u>Validity</u>: 1 year if no relevant changes in operations or within the operation context will happen.

The final rating grade does not consider the political and economic context.

Previous rating: BB+ April 2006

Active borrowers

Branches (hubs)

Equity

□ Restricted funds

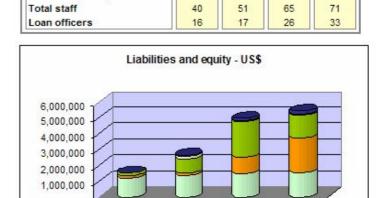
Active loans

VisionFund CREDO Foundation started its microlending operations in 1997 under the former denomination of "Georgia's Entrepreneurs' Fund" (GEF), founded by World Vision International.

CREDO registered as local foundation as of January 2005 and is owned by VisionFund International, a US-based private company wholly owned by World Vision Int'l.

CREDO is a microlending institution providing both urban and rural entrepreneurs with short and medium-term loans for working capital and fixed assets. It operates through 7 full branches in Tbilisi, South and West Georgia. Over the last years CREDO has experienced rapid growth sustained by an increasing leverage of its equity. Its vision is aimed at further expanding into rural areas in order to consolidate its leading position as agricultural lender. According to the new law on MFIs, CREDO has to be re-registered as a shareholding company within the current year.

Legal Form	Local Foundation			
Inception year	1997			
Area of intervention	Urban and rural			
Credit methodology	Individual and group			



Dec05

Other liabilities

1,602

1,351

4

6,000,000 T					T 4.5%
5,000,000	.				4.0%
4,000,000	1				3.0%
3,000,000	1			į.	2.5%
2,000,000		`C			1.5%
1,000,000		X		1	1.0%
0			-		0.5%
0 +	Dec04	Dec05	Dec06	Mar07	0.09

US\$	Mar07	
Average disbursed loan size	1,134	
Gross outstanding portfolio	4,935,078	
Total assets	5,418,441	

Financial Indicators	Dec04	Dec05	Dec06	Dec06 Aud	Mar07
PAR 30	0.7%	0.5%	0.2%	0.2%	0.1%
Write-off ratio	3.9%	0.7%	0.3%	0.0%	0.1%
Restructured loans	0.0%	0.0%	0.3%	0.3%	0.3%
ROE	-0.6%	-2.4%	3.5%	6.5%	7.8%
AROE	-6.3%	-9.9%	-7.1%	-7.1%	-1.9%
Oper. Self-sufficiency (OSS)	98.6%	95.4%	104.9%	113.6%	110.4%
Fin. Self-sufficiency (FSS)	87.2%	82.8%	90.7%	96.9%	97.8%
Staff productivity (borrow.)	40	41	67	67	74
LO productivity (borrow.)	100	123	168	168	159
Operating expense ratio	39.8%	35.8%	28.0%	24.2%	25.8%
Funding expense ratio	0.8%	2.6%	5.1%	4.4%	6.0%
Provision expense ratio	2.4%	0.8%	0.3%	0.3%	0.3%
Portfolio yield	40.0%	37.2%	34.4%	32.4%	34.6%
Risk coverage ratio	100.2%	101.9%	151.6%	151.6%	288.4%
Cost of funds ratio	3.6%	6.9%	7.6%	6.9%	8.4%
Debt/Equity ratio	0.3	0.9	2.3	2.0	2.4

CONTACTS